# Doing More with Less: Increasing Productivity for Finance Teams

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March 22, 2023





#### Featured Presenters



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### About Mesh Payments

We're on a mission to help finance teams automate, control, and optimize their corporate spend.

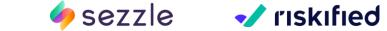
Mesh Payments frees finance teams from the friction and inefficiencies that weigh down companies today.











### Agenda

- 1. Current state
- 2. Top productivity killers
- 3. Eliminating productivity killers
- 4. Overcoming finance automation hesitancy
- 5. Modernizing the CFO tech stack
- 6. The future of finance automation
- 7. Conclusions & key takeaways

#### Current state





Source: Journal of Accountancy CFO.com

#### Top productivity killers



Manual repetitive, low-value processes



Increased errors, time consuming leaving less time for high-value activities



Data silos



Lack of visibility, leading to extra time spent on collecting data



Unwieldy,
mismanagement of time,
miscommunication within
team



Time consuming leaving less time for high-value activities

#### Time vs Value

By combining time-saving tools and processes with an emphasis on the richness of the data, you can focus time on analysis and implementing immediate strategies.



#### Poll Question 1:

Which of the below best describes your finance department's level of automation?

- a. Mostly manual
- b. Mix of manual and automation
- c. Highly automated

### Poll Question 1 Results: (Placeholder)

## Eliminating productivity killers with automation

- Save time and money
- Increase accuracy and visibility
- Accelerate reconciliation
- Speed up month-end close
- Access a clear audit trail of your financial reporting process
- Increase employee satisfaction

Free up time for your team to focus on high-value strategies that go beyond typical KPIs, to look deeper into financial data

#### What can be automated?

#### **Accounting**

- Automating complex journal entries
- Performing and documenting account reconciliations
- Calculating and applying allocations
- Maintaining fixed-asset accounts

#### Financial planning and analysis

- Building standard management reports
- Consolidating and validating budget and forecast inputs
- Gathering and cleaning data for analysis

#### **Accounts payable**

- Entering nonelectronic-data-interchange invoices
- Performing 2- and/or 3-way invoice matches
- Processing expense-approval requests
- Completing audits (eg, duplicate supplier payments)

#### Account receivable

- Generating and validating invoices
- Applying cash to outstanding balances
- Analyzing and processing disputes
- Creating reports (eg, accounts-receivable aging, credit holds)

#### **Payroll**

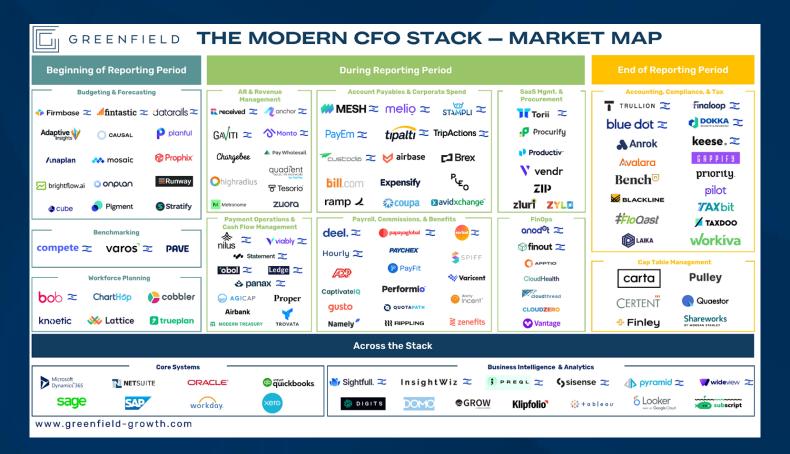
- Flagging time-sheet errors and omissions
- Auditing reported hours against schedule
- Calculating deductions
- Harmonizing data across multiple timekeeping systems

#### Other

- Preparing external-reporting templates
- Conducting transaction audits of high-risk areas
- Preparing wire-transfer requests

Source: McKinsey & Company

### **Modernizing your CFO tech stack**



### Overcoming finance automation hesitancy

- Cost
- Time of implementation
- Finance teams wary of changing processes
- Overwhelmed by the number of tools available
- Integration with current systems
- Security and compliance

#### Poll Question 2:

Where would you like to get better visibility into your data?

- a. Real-time data
- b. Operational data
- c. Variance analysis

### Poll Question 2 Results: (Placeholder)

## **Steps to optimizing your tech stack**

- Conduct a needs analysis, and review the existing tech stack to understand the current pain points and future requirements
- Draft a workflow that meets your team's needs
- Define your strategy and architecture requirements
- Future-proof your finance stack by balancing short and long-term requirements (scalable)
- Start simple, focus on the necessities
- Identify the best candidates
- Create a project roadmap including integration

There is no one-size-fits-all. Your finance tech stack must be tailored to meet your specific needs.

#### Factors to consider



Pricing



Scalability



Security



Ease of use



**Customer support** 



Integration to other systems



Rich data & analytics

### Poll Question 3:

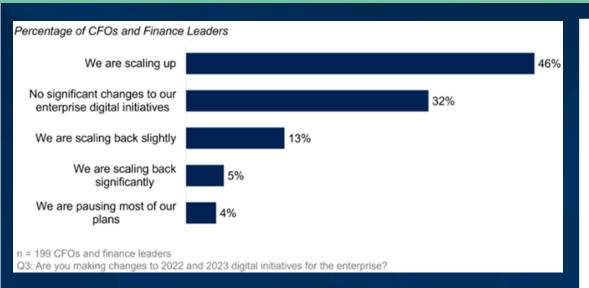
Which of the following best describes your roadblocks in regard to optimizing your CFO tech stack?

- a. Cost
- b. Time to implement
- c. Not a high priority
- d. Our CFO tech stack is optimized

### Poll Question 3 Results: (Placeholder)

## Signs that you need to update your finance tech stack

- Many essential but non-strategic tasks need to be processed manually and keeping them from focusing on more value-added work.
- Your systems don't communicate, your team wastes time on repetitive tasks and trying to connect the dots
- You spot errors regularly
- You have limited control and real-time visibility over your financial transactions
- Your team is working overtime to close the books every month and it takes more time than it should



Source: CFOs' 2022 Playbook for enhancing profitability & Driving Digital Acceleration Webinar ( May 2022)

Gartner Says 78% of CFOs Will Increase or Maintain Enterprise Digital Investments Through 2023 Even if Inflation Persists

### Poll Question 4:

Do you feel now more motivated to update your finance tech stack?

- a. Yes
- b. Somewhat
- c. No

### Poll Question 4 Results: (Placeholder)

#### The future of finance automation

#### Al will be a game changer for businesses

#### **Automation**

Robots follow a set of predefined rules for data

#### Α

Robots learn and make their own decisions from the data (based on human input)

#### Al is the most complex form of automation

#### Use cases:

Predictive financial analytics in areas such as cash-flow forecasting, revenue forecasting, cost and expense planning, and balance-sheet planning.

### Conclusions & Key Takeaways

- Finance automation can eliminate nearly all your productivity killers
- By combining time-saving tools and processes with an emphasis on the richness of the data, you can focus time on analysis and implementing immediate strategies.
- Empower and retain your finance superstars
- Finance automation is not an "expense" but an investment
- Optimizing the CFO tech stack is critical to the future success of the business, but must be tailored to their unique requirements
- Embrace the new technologies and leverage automation to future-proof your company

### Questions and Answers



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## Thank you!

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